



*"We are the  
Industry Standard"*

## *Statement of Qualifications*

### *PHASE ONE INC.*

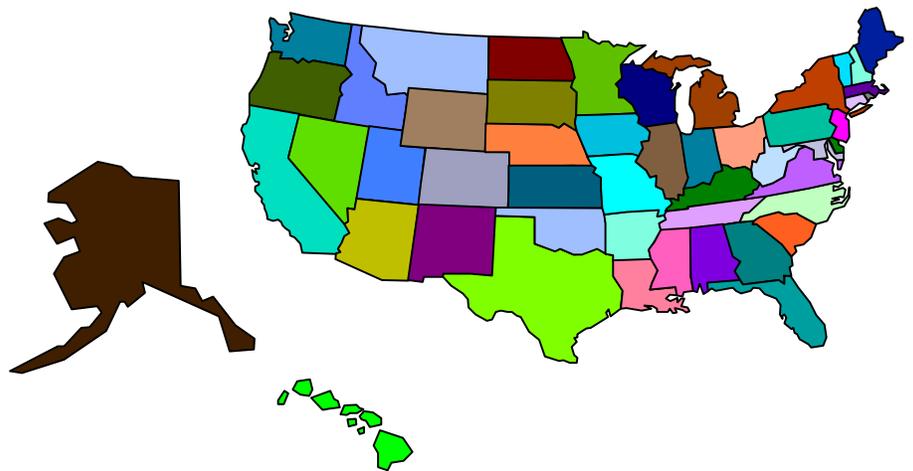
#### **Corporate Office:**

2680 Walnut Avenue, Suite B  
Tustin, California 92780  
Telephone: (714) 669-8055  
Toll free: (800) 524-8877  
Fax: (714) 669-8025

Web site: [www.phasei.com](http://www.phasei.com)

#### *Nationwide*

Call (800) 524-8877 for a quote or service



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*Nationwide*  
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*"... definitely the most qualified  
and highest magnitude of service  
I have seen in years."*

F.D.I.C. Representative

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**PHASE ONE INC.<sup>SM</sup>**  
(800) 524-8877  
**Nationwide**  
[www.phasel.com](http://www.phasel.com)

## Our Mission



*"Simply, we want nothing less than to set the industry standard by providing our clients with the most appropriate and highest level of Phase I environmental service at an affordable cost."*

Eric D. Kieselbach  
President and CEO  
*PHASE ONE INC.*<sup>SM</sup>



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*PHASE ONE INC.*<sup>SM</sup> strives to provide its clients with documented reports that are supported by solid recommendations and completed in the most timely and affordable manner. This allows our clients to make informed business decisions. Our goal is to help our clients reduce the level of risk associated with real estate transfer and lending, and to do this in such a way that they turn to us again and again for their Phase I needs. We continue to set the industry standard by:

- ◆ **Employing** Registered Environmental Assessors and other experienced and qualified environmental professionals.
- ◆ **Adhering** to consistently high standards: (1) requiring that Registered Environmental Assessors prepare or review all reports; (2) insisting that our environmental assessors pursue on-going training and related education; (3) maintaining a strict, in-house quality control program; and (4) exceeding the American Society for Testing and Materials (ASTM) standards for Phase I Assessments.
- ◆ **Conforming** to a comprehensive scope of work that meets or exceeds ASTM standards; a scope which addresses numerous historical sources and compliance status—items not ordinarily addressed by other firms.
- ◆ **Standardizing** the report format and using clear, everyday language that enables our clients to understand our reports.
- ◆ **Maintaining** objectivity in the report's conclusions and recommendations. *PHASE ONE INC.*<sup>SM</sup> only performs Phase I and Phase II, and therefore is not influenced by the prospect of lucrative remediation work. This allows us to prepare quality reports that inform our clients of a property's risks without raising unnecessary "red flags."
- ◆ **Offering** our clients the most comprehensive Phase I in the industry at an affordable price.
- ◆ **Committing** to a rush five-day or standard ten/fifteen-day report completion time.
- ◆ **Maintaining** environmental consultants professional liability insurance (errors and omissions) with a \$2 million limit of liability, backed by a Best-rated A+ U.S. Carrier.

## *Our History*



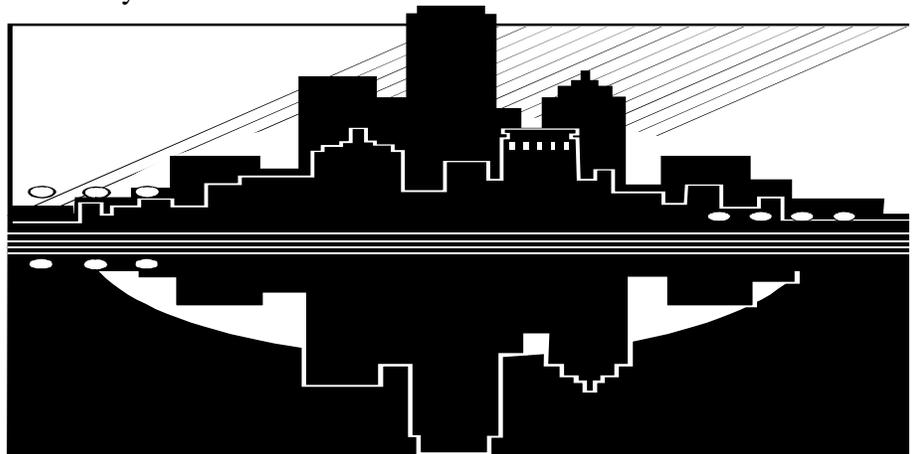
**PHASE ONE INC.**<sup>SM</sup> was founded to meet the real estate business community's need for an affordable, consistent, and easy-to-use Phase I Assessment Report (also called Preliminary Environmental Assessments or PEAs). Since then, this focused environmental consulting firm has set the industry standard—first by developing a rigorous scope of work that includes extensive research of historical and regulatory agency sources; and then by developing a standardized, comprehensive report that can be completed in ten to fifteen working days—all for a cost that is twenty to thirty percent less than that of our major competitors.

We have progressed from a regional company to a national firm with the ability to serve the entire country. We have conducted or supervised well over 7,000 environmental assessments, including large, multi-site portfolios; residential sites; vacant land; commercial, industrial, and retail properties; and manufacturing facilities.

Our company specializes in environmental due diligence for property transfer purposes such as buying, lending, leasing, and foreclosure—and “specialize” is the crucial word. Unlike many full-service firms, **PHASE ONE INC.**<sup>SM</sup> does not undertake costly Phase III (remediation) projects. Therefore, the objectivity of our conclusions and recommendations is beyond reproach.

Our products satisfy the most demanding and comprehensive environmental requirements imposed by Fortune 500 companies, financial institutions, commercial brokerages, government agencies, and law firms—our clients rely on us to apprise them of the risk and liability associated with their real estate transactions, and they rely on us to prepare a document on which risk-based decisions can be made. We lead the industry because we do this quickly, accurately, and cost-effectively.

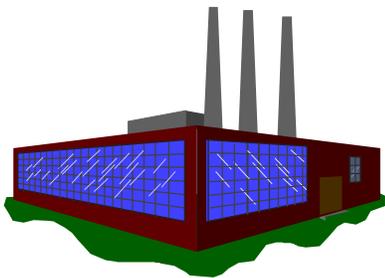
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## Our Services



*"Equal to the best,  
far above the rest!"*



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**Phase I Environmental Site Assessments.** See the detailed scope of work included in this Statement of Qualifications. All of our Phase I site assessments meet or exceed ASTM standards.

**Type I** is typically used for:

- Vacant land that has always been vacant
- Non-vacant land—office building, multi-family residential
- Site that was vacant land prior to current structures

**Type II** is typically used for:

- Vacant land that had a prior structure
- Non-vacant land—strip mall, automotive, non-manufacturing processing, etc.

**Type III** is typically used for:

- Any and all properties (including industrial and manufacturing)

**Transaction Screens.** This environmental product offers clients a cost-efficient answer to reviewing large property portfolios or low-risk single properties. It is comprised of questionnaires, a site walk, and a regulatory database search and interpretation.

**Phase II Environmental Site Assessments.** We help you by completing next step actions (hand auger borings, sampling, further investigations) with our in-house highly qualified geology staff. No Phase II project is too large or too small for **PHASE ONE INC.**<sup>SM</sup>

**Annual Phase I Updates.** We are able to update our clients' or other Phase I reports by reviewing the regulatory sources for the subject property and repeating the site walk portion of the assessment. The original report can then be issued an addendum to reflect any changes.

**Program Management Services.** While we do not undertake Phase III projects, we can offer our clients program management services, through which we oversee Phase III work to monitor and verify efficient and cost-effective subcontractor services.

**Environmental Review of large, multi-site portfolios.** Using the appropriate combination of our various environmental products and our nationwide network of site assessors, we can review large, multi-site portfolios quickly and at a reasonable cost.

**Residential Environmental Assessments.** While Phase I assessments are typically encountered in commercial real estate transactions, they are becoming increasingly common in residential real estate transactions. We modified our Phase I scope of work to meet this need.

**Review of other consultants' Phase I reports.** The review is conducted by a Registered Environmental Assessor to determine if the scope of work is adequate and the conclusions and recommendations are realistic.

**Asbestos, Lead-Paint, Lead-in Water, and Radon Sampling.** Depending on factors such as the age of the structures or the geographic location of a property, we may recommend that samples be taken as part of the Phase I or transaction screen.

**Monitoring and/or review of adjacent or nearby problem sites.** Adjacent or nearby sites may pose potential problems for the subject property. We investigate these problems through regulatory database reviews and interviews.

## More Services



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**PHASE ONE INC.<sub>SM</sub> On-line.** Direct ordering and transfer of reports, including photographs and appendices, can be sent from our computer to yours. The service includes a risk analysis program which allows for the analysis of a total portfolio from a statistical perspective, thereby quantifying the portfolio risk. You may view this at our web site: [www.phaseI.com](http://www.phaseI.com).

**Property Condition, Structural, Architectural, and Mechanical Reports (SAMs).** The standard SAM report provides solid conclusions and recommendations regarding a property's structural, architectural, and mechanical conditions, based on an on-site reconnaissance by a **PHASE ONE INC.<sub>SM</sub>** engineering assessor, as well as a review of the property's historical and engineering background. The comprehensive report includes a review of the property's original building plans (if available) and a comparison with the current, observed on-site conditions, a verification of the structure's conformance with the local building code, and estimates as to the life expectancy and replacement costs (reserve account, ten years) of the property's major structural, architectural, and mechanical systems.

**Individualized Services.** In addition to flexible, comprehensive reports, updates, screens, reviews, and management services, **PHASE ONE INC.<sub>SM</sub>** offers the following services:

- ◆ **Seismic Report.** The **PHASE ONE INC.<sub>SM</sub>** seismic report is calculated by a Professional Engineer using the Insurance/Investment Risk assessment System (IRAS) statistical software program. The seismic report, among other items, gives the Probable Maximum Loss (PML) value based off the subject site specifics gathered by our highly trained site assessors. In addition to providing the PML, the seismic report gives the site characteristics, collateral hazards potential, site seismicity, and the governing fault name.
- ◆ **File Review.** A comprehensive review of any files pertaining to the subject site held by a particular agency (*e.g.* Fire Department, Department of Health Services).
- ◆ **Fact Report.** This report is a complete Phase I without executive summary, conclusions, and recommendations. This document allows environmental companies to interpret data, draw their own conclusions, and prescribe further action.
- ◆ **RAID—Regulatory Agency Information Database.** This report provides preliminary historical, regulatory, and agency information, complete with telephone numbers, addresses, contact procedures, cross streets, etc.—all information necessary for an assessor to complete a Phase I report.
- ◆ **Historical Review.** With this review, **PHASE ONE INC.<sub>SM</sub>** provides a review and copies of all readily available historical information for a particular site.
- ◆ **Site Walk.** To assess the environmental condition of any property, **PHASE ONE INC.<sub>SM</sub>** Registered Environmental Assessors perform a comprehensive visual inspection/site reconnaissance.



## *Phase I Services*

## *Our Scope of Work*

### **Phase I Environmental Site Assessment Report Contents**

#### **1.0 EXECUTIVE SUMMARY: FINDINGS AND CONCLUSIONS**

##### **1.1 FINDINGS**

##### **1.2 CONCLUSIONS SUMMARY**

##### **1.3 SITE FACTS**

##### **1.4 EXCEPTIONS AND/OR DELETIONS TO ASTM E 1527**

#### **2.0 INTRODUCTION: PURPOSE AND SCOPE OF WORK**

##### **2.1 PURPOSE OF A PHASE I**

##### **2.2 SCOPE OF WORK**

###### **2.2.1 Site Description**

###### **2.2.2 Review of Existing (Historical) Information**

###### **2.2.3 Site Reconnaissance**

###### **2.2.4 Interviews**

###### **2.2.5 Conclusions and Recommendations**

##### **2.3 INTERPRETATION OF THE REPORT**

#### **3.0 SITE DESCRIPTION**

##### **3.1 SITE PHOTOGRAPH DESCRIPTIONS**

##### **3.2 GEOLOGIC AND HYDROLOGIC CONDITIONS**

#### **4.0 REVIEW OF EXISTING (Historical) INFORMATION**

##### **4.1 HISTORICAL AERIAL PHOTOGRAPH AND U.S.G.S. TOPOGRAPHIC MAP REVIEW**

##### **4.2 HISTORICAL MAP REVIEW**

##### **4.3 HISTORICAL CITY OR STREET DIRECTORY REVIEW**

##### **4.4 AGENCY CONTACTS (RECORDS SEARCH)**

###### **4.4.1 Building Permits and Plans**

###### **4.4.2 Business Licenses**

###### **4.4.3 Fire Department Records**

###### **4.4.4 Health or Environmental Agency Records**

###### **4.4.5 Sanitation Agency Records**

###### **4.4.6 Water Quality Agency Records**

###### **4.4.7 Oil and Gas Agency Records or Maps**

###### **4.4.8 Other Regulatory Records Searched or Requested**

##### **4.5 ONE-MILE RADIUS REGULATORY DATABASE REVIEW**

##### **4.6 CHAIN-OF-TITLE ABSTRACT AND/OR REVIEW**

##### **4.7 CLIENT-SUPPLIED ENVIRONMENTAL DOCUMENTS**

##### **4.8 CHRONOLOGICAL HISTORIC SUMMARY**

#### **5.0 SITE RECONNAISSANCE**

##### **5.1 EXISTING STORAGE TANKS**

##### **5.2 PREVIOUSLY EXISTING STORAGE TANKS**

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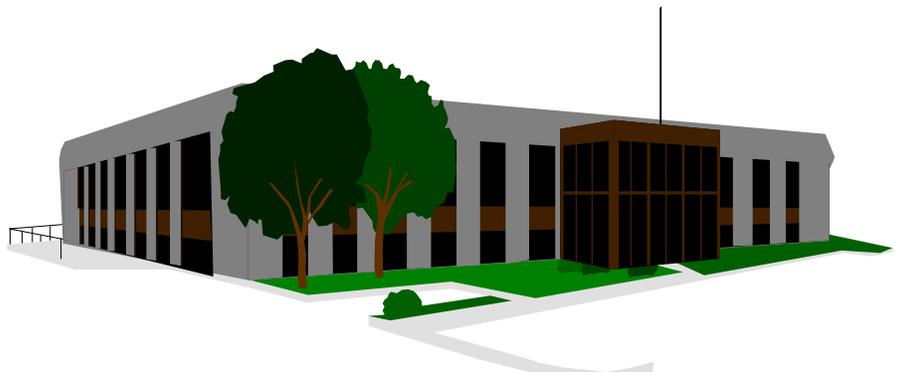
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***Phase I Services  
continued***

- 5.3 HAZARDOUS SUBSTANCES STORAGE AND HANDLING**
- 5.4 SPECIFIC HAZARDOUS SUBSTANCES RECONNAISSANCE**
  - 5.4.1** Summary of Specific Hazardous Substances, Reconnaissance
  - 5.4.2** Details of Specific Hazardous Substances Sampling/Observations
- 5.5 POLYCHLORINATED BIPHENYLS (PCBs)**
- 5.6 CLARIFIERS, SUMPS, TRENCHES, FLOOR DRAINS, AND INDUSTRIAL DISCHARGE SOURCES**
- 5.7 SURFACE CONDITIONS**
- 5.8 STRESSED VEGETATION**
  
- 6.0 INTERVIEWS**
  
- 7.0 CONCLUSIONS AND RECOMMENDATIONS**
  - 7.1 ENVIRONMENTAL CONCERNS**
  - 7.2 POTENTIAL OR POSSIBLE ENVIRONMENTAL CONDITIONS**
  
- 8.0 LIMITATIONS**
  
- 9.0 FIGURES**
  
- 10.0 APPENDICES**
  - A.** SITE PHOTOGRAPHS
  - B.** SUMMARY OF AGENCY CONTACTS
  - C.** COPIES OF REGULATORY RECORDS
  - D.** ONE-MILE RADIUS REGULATORY DATABASE
  - E.** SAMPLING AND ANALYSIS DOCUMENTS
  - F.** INTERVIEW NOTES
  - G.** MISCELLANEOUS INFORMATION
  - H.** BIBLIOGRAPHY
  - I.** RESUMES
  - J.** ENVIRONMENTAL ACRONYMS AND SELECTED DEFINITIONS

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## Our Experience



## Our Insurance



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**Our Experience?** More than **7,000** Phase I assessments of every kind for every type of client.

*Vacant Land Print Shops Dry Cleaners  
Farms Cattle Ranches Corporate Parks Historic Landmarks  
Gas Stations Strip Malls Family Homes Apartment Complexes  
Mortuaries Manufacturing Plants  
Portfolios totaling 1 million square acres of land . . .*

**We have . . . undertaken** large property portfolio reviews by using a combination of our products.

**We have . . . met the needs** of single-family homeowners by adapting our standard report to the needs of the homebuyer and his or her lender.

**We have . . . helped developers** save time.

**We have . . . helped bankers** save money.

**We have . . . helped brokers** “make the deal.”

**We have . . . written reports** for the CEOs of Fortune 500 corporations, the loan officers for the ten largest SBA lenders in California, and homeowners applying for first or second mortgages.



**M**ost firms have general liability insurance, as does **PHASE ONE INC.** What most firms do not have is **\$1 million** in general liability with a **\$4 million** umbrella from an A+15 Best-rated U.S. Carrier, **and environmental consultants professional liability insurance** (errors and omissions). **PHASE ONE INC.** does.

As the industry leader, **PHASE ONE INC.** protects itself and its clients by maintaining environmental consultants professional liability insurance in the amount of **\$1 million** with a **\$4 million** umbrella through an A+13 Best-rated U.S. Carrier. The policy also includes coverage for asbestos and pollution liability.

What does this mean to our clients? Simply, **less risk**. When a firm’s insurance policy does not specify environmental consulting, it’s environmental reports are not covered. This translates into greater liability for the firm’s clients. Our reports are covered.

## Our Clients



*“I have, during the course of my career, used a number of different environmental assessment firms, but find your company a level above the rest in terms of efficiency, professionalism, and courtesy.”*

Kam Elghanian  
The Donaty Group

*“We gave you short notice and a short fuse, and you came through.”*

Richard L. Eisenman  
The William Lyon Company

*“The efficiency and timeliness of the information that you provided...were an integral part of the deal. I have dealt with other environmental assessment firms over the years, and it has come to my attention that PHASE ONE INC.<sup>SM</sup> is the leader in the industry in terms of service and quality of work provided.”*

David M. Strauss  
Lee & Associates

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The following is a representative list of the over 700 clients who have used our services. We value our client relationships and, in turn, we are valued. Many of our clients rely on us project after project, and the recommendations and references of our satisfied clients are largely responsible for the growth of our business.

### Law Firms

Baker and Hostetler  
Hisham McConnell and Dunning  
Thelen Marrin Johnson and Bridge  
Valensi Rose and Magaram  
Rutan and Tucker  
Best, Best and Krieger  
Sheppard Mullin Richter and  
Hampton

### Government Agencies

Resolution Trust Company  
Federal Deposit Insurance  
Company  
Internal Revenue Service  
City of Belmont  
City of Riverside  
County of Orange  
City of San Juan Capistrano

### Developers

Grubb and Ellis  
Irvine Company  
Mission Viejo Company  
William Lyon Company  
Institutional Housing Partners  
O'Donnell Group  
Lincoln Properties

### Insurance Companies

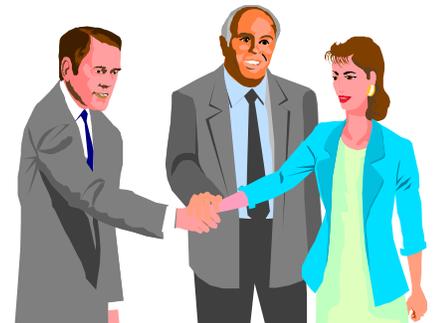
Prudential  
New York Life  
Equitable

### Corporations

L.A. Cellular  
McKesson Corporation  
Hertz  
Toyota  
ITT  
BMW of North America  
Dial Corporation  
GKN plc  
Conco  
Weyerhaeuser  
Arco  
Greyhound

### Real Estate Brokerages

CB Commercial  
Cushman and Wakefield  
Sperry Van Ness  
Marcus Millichap  
Bishop Hawk  
Charles Dunn  
Daum Commercial  
Lee and Associates  
The Seeley Company  
The Klabin Company



## Our Clients



*“When the need for a Phase I ...has been determined, PHASE ONE INC.<sup>SM</sup>'S services have been provided in a timely and professional manner.”*

William Bailey  
Southern California  
Savings

*“I have found this firm to be responsive and competitively priced. I find their assessment reports to be thorough, easy to read, and complete.”*

John McCauley  
Eldorado Bank

*“Thanks to you for completing the report in about eight working days; I was able to fund my loan by the end of the month, thereby saving my customer \$10,000.”*

Tracy K. Patton  
Mariners Bank

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**PHASE ONE INC.<sup>SM</sup>** has also been approved as a vendor of Phase I assessments by many banks and financial institutions. The following is an alphabetical list of some of those institutions.

Alliance Bank  
American Bank & Trust  
American Marine Bank  
American Pacific State Bank  
American River Bank  
Antelope Valley Bank  
Bancfirst  
Bank of America  
Bank of Anaheim  
Bank of California  
Bank of California (Seattle)  
Bank of Commerce  
Bank of Newport  
Bank of San Diego  
Bank of Santa Maria  
Bank of Utah  
Bay Cities National Bank  
Bell Atlantic Tricon  
Bergen Commercial  
California Center Bank  
California Federal Bank  
California State Bank  
Capital Bank of Carlsbad  
Cash Road National Bank  
Cathay Bank  
Centennial Bank  
Central Jersey Bank  
Century Federal Savings and Loan  
Citizens Thrift & Loan  
Association  
Coast Bank  
Coast Federal Bank  
Colonial Bank of N.A.  
Commerce Bank of Newport  
Beach  
Commercial Center Bank  
Concord Commercial Bank  
Continental Bank of New Jersey  
Corporate Bank  
Dana Niguel Bank  
Desert Community Bank  
Eldorado Bank  
Emerald City Bank  
Encino Bank  
Encino Savings Bank  
Equitable Life  
Farmers and Merchants Bank  
Farmers & Merchants National  
Bank  
Feather River State Bank  
Fidelity Federal Bank  
First California Bank  
First Chicago  
First Citizens Bank  
First Community Bank  
First Constitution Bank  
First Continental Bank  
First Commercial Bank  
First Enterprise Bank  
First Federal  
First Interstate of California  
First National Bank of Ventura  
First Northern Bank of Dixon  
First Regional Bank  
First Security of Idaho  
First State Bank of the Oaks  
First Washington State Bank  
Flemington National Bank and Trust  
Foothill Community Bank  
Founders Financial  
Frontier Bank  
Fullerton Savings  
Garden State Bank  
Glendale Federal  
Golden Pacific Bank  
Goleta National Bank  
Government Funding  
Great Western Bank  
Growth Bank  
Home Fed Bank  
Home Savings of America  
Industrial Bank  
Inland Savings  
Interchange State Bank  
International City Bank  
ITT Federal Bank  
ITT Small Business Finance  
Key Trust Company of West Ogden  
Liberty Bay Financial Group  
Marathon National Bank  
Mariners Bank  
Mason McDuffie Financial Corp.  
Mechanics National Bank  
Metropolitan State Bank  
Mid City  
Mission Valley Bank  
National Bank of California  
New Era Bank  
North Counties Bank  
Northern Trust of California

## Our Clients



*“PHASE ONE INC.<sup>SM</sup> is absolutely the most efficient, effective, and economical environmental assessment company I’ve ever worked with.”*

Shawn T. Johnson  
Sperry Van Ness

*“You have been very forthright and reliable with your assessments and I am very happy with the business relationship we have established.”*

Bob Goodmanson  
CB Commercial

*“All requirements were met to the letter of the agreement, in the timetables proposed, at the quoted fee, and with minimal direction or supervision. PHASE ONE INC.<sup>SM</sup> has demonstrated a commitment our Agency can depend on.”*

Douglas D. Dumhart  
City of  
San Juan Capistrano

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North Sound Bank  
Pacific First Bank  
Pacific Inland Bank  
Pacific Western Bank  
Palos Verdes National Bank  
Phillipsburg National Bank and Trust  
Pioneer Savings Bank  
Placer Savings Bank  
Prestige State Bank  
Puget Sound Bank  
Queen City Bank  
Redlands Federal Bank  
Sacramento Savings  
Sanwa Bank  
Saehan Bank  
Security National Bank  
Small Business Administration (SBA)

South Valley National Bank  
Sterling Bank  
Sussex County State Bank  
Tinton Falls State Bank  
Tokai Bank  
Truckee Bank  
U.S. Bank Corp.  
U.S. Bank of Oregon  
United Mercantile Bank  
United National Bank  
Upland Bank  
Wells Fargo Bank  
West One Bank (Portland)  
Western Bank  
Western Community Bank  
Western Ind. National  
Weyerhaeuser Mortgage  
WNC & Associates

## References

Additional references are available upon request

Mr. Joe Dykstra  
**Westwood Financial**  
Los Angeles, CA  
(310) 820-5443

Mr. Shaun Lee  
**Hanmi Bank**  
Los Angeles, CA  
(213) 368-3203

Mr. Earl Lanna  
**Saratoga National Bank**  
Saratoga, CA  
(408) 973-1111

Mr. Steve Heinsohn  
**ColRich Communities, Inc.**  
San Diego, CA  
(619) 490-5050

Mr. Mike Lewis  
**Blymyer Engineers**  
Alameda, CA  
(510) 521-3773

Mr. Timothy Kane  
**MBK Homes Ltd.**  
Irvine, CA  
(714) 789-8300

Mr. Douglas D. Dumhart  
**San Juan Capistrano Redevelopment Agency**  
San Juan Capistrano, CA  
(949) 493-1171

Ms. Mo Richie  
**Hearthstone Advisors, Inc.**  
Solana Beach, California  
(619) 794-5777

## *Our People*



*"Only the best work for  
PHASE ONE INC.<sup>SM</sup>"*

Diane Scoili  
Operations Manager  
*PHASE ONE INC.<sup>SM</sup>*

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The collective experience of our professional personnel represents a broad range of expertise, including civil, chemical, mechanical, and petroleum engineering; toxicology; biology; and geology. Our staff is also seasoned in the construction, real estate, and banking industries—we know the practical applications of Phase I assessments to these fields.

As the industry leader, we require that our environmental assessors pursue continuing professional education, such as safety training, AHERA asbestos training, radon measurement training, and hazardous materials management certification. So, while many full-service firms consider the Phase I assessment a training ground for their least experienced personnel, we consider the Phase I assessment our specialty, requiring nothing less than the most qualified environmental professionals.

Ongoing professional training coupled with our requirement that every report be prepared or reviewed by a Registered Environmental Assessor contributes to our stringent quality control program. The program dictates that our reports be written by our most experienced environmental assessors, who complete the site interviews and the historical and regulatory agency research. The reports are then reviewed for their technical merit. Finally, they are professionally edited for grammar and ease of comprehension. To maintain the integrity and quality of our standardized report and to ensure that all reports are properly documented, the assembly and coordination of every report is handled in our corporate office.

To maintain our high standards, we must choose professionals who not only possess the most appropriate skills and experience, but who also share a commitment to excellence.

We have included the résumés of some of our key personnel. Additional résumés are available upon request.



**ERIC D. KIESELBACH**  
**President and CEO**

**Education**

B.S. Environmental Resource Sciences: University of California, Davis, 1986  
Emphasis: Water Sciences, Environmental Toxicology, Soil Sciences

Hazardous Waste Certificate Program: University of California, Davis  
Additional classes in: Risk Assessment, Hazmat, Advanced Hazmat, Environmental Regulations, SARA Compliance

**Licenses**

- California State Registered Assessor, REA #02881
- Building Inspector #1607
- Management Planner #1680
- Project Designer #1839
- Contract Supervisor #2276

**Special Qualifications**

Site investigation, assessment, and remediation of major commercial and industrial properties — in particular, large manufacturing plants requiring major remediation. Extensive knowledge of biotreatment of hydrocarbon-contaminated soils using engineered and endemic microbes. Designed, organized, and taught 40-hour SARA training program. Familiar with CFR 29, 40, and 49, SARA, CERCLA, TOSCA, RCRA, TITLE 22, Luft Manual. Significant general contractor experience, knowledgeable in all phases of commercial construction. Extensive experience in design, construction, and operation of all types and phases of remedial treatment systems.

**Summary of Experience**

**1991 - Phase One, Inc., Tustin, California - Current**

As President and Chief Executive Officer, Mr. Kieselbach oversees the entire environmental assessment business conducted by Phase One, Inc., including orchestrating its rapid growth and success.

**12 years - EDK Construction, Sacramento, California**

Mr. Kieselbach owned and operated this company which constructed numerous custom homes, commercial and apartment projects. He managed and oversaw multi-million dollar projects with profitable results.

**3 years - U.S. Geological Survey, California**

As a Hydrogeological Technician, Mr. Kieselbach performed soil and groundwater sampling, helped set up and design soil testing and soils laboratory, and helped write procedures and perform field tests using sophisticated electronic equipment.

**5 years - Exceltech Inc., a full-service environmental company, Irvine, California**

As an officer and Vice President, Mr. Kieselbach ran the Southern California operations for Exceltech Inc., which included the Geoscience, Engineering, Remediation, and ACT (Assessments, Compliance, and Training) Departments. He undertook major work for such companies as Shell Oil, Conoco, and Kaiser Aluminum. He was also corporate safety officer for four of the five years.

# **ERIC EXTON**

## **Operations Manager**

### **Education**

Numerous college courses focusing on science, computers, and business including: biology, micro-biology, environmental biology, chemistry, statistics, anatomy and physiology, programming in BASIC, Programming in C, programming in Pascal, advanced data structures, database programming, accounting, and business law.

### **Licenses and Certifications**

- Microsoft Certified Systems Engineer (MCSE) #44842
- Microsoft Certified Professional in Microsoft Windows, Windows NT, Networking, SQL Server Administration, and SQL Server Implementation

### **Special Qualifications**

Mr. Exton has extensive experience in managing and supervising technical and administrative staff as well as in managing remote offices. Mr. Exton has also managed large, multi-site projects that have encompassed sites in multiple states. In addition, he is an expert in computer programming, networking, databases, and systems administration.

### **Summary of Experience**

#### **1992 - Phase One, Inc., Tustin, California - Current**

Mr. Exton has written, researched, or performed the fieldwork for thousands of Phase I Environmental Site Assessments for various types of properties including manufacturing facilities, automotive repair facilities, and agricultural properties. In addition, he is the company's expert in the Federal Communications Commission's (FCC) responsibilities under the National Environmental Policy Act (NEPA). He has consulted on hundreds of NEPA compliance projects for various telecommunications companies. He has also consulted on NEPA compliance for several Department of Housing and Urban Development's (HUD) redevelopment projects. He has made determinations and received concurrence from the State Historic Preservation Officer (SHPO) of many states for hundreds of Section 106 compliance projects. Mr. Exton has also managed special projects including Native American consultation, endangered species mitigation, consultation with the US Fish and Wildlife Service, wetlands surveys, flood plain hydrology studies, and archaeological testing. His archaeological projects have included the discovery of human remains. Mr. Exton has also written the majority of custom software utilized by Phase One, Inc; this software has increased the company's productivity and has improved the quality of reports compiled.

#### **1 year - Valmer, Inc., Palo Alto, California**

Mr. Exton managed and supported the computers and network for Valmer, Inc., a computer software company. He also managed the technical support of the company's contact management software, wrote several utilities to import data from other contact management and database programs, and merged data into popular word processing and fax programs.